



STAUFF China was established in 1995, and has since grown significantly in both size and scope of products and services to become one of China's principal players in the Fluid Power industry and related markets. Today the company is a key supplier of precision hydraulic components such as clamps, tube, filtration technology, valves, pumps, gauges, diagnostic equipment, accumulators and other hydraulic accessories to OEMs in various industries:

STAUFF has a current vacancy for:

## **Product Manager**

To develop the STAUFF business in China and lead marketing team to grow our business and to meet defined target

### **Major Responsibilities**

- Specialized in ball valve and manifold business
- Develops sales and marketing objectives for responsible lines of product including sales volume and profit forecasts
- Technical support for responsible product groups and provide technical solutions
- Provide product trainings internally and externally
- Pre-section new product development and make product launch
- Develop customers of big OEMs or projects together with sales, Necessarily help commissioning
- Responsible for marketing activities of responsible products, incl. pricing, product strategy, catalogues, article number in system, etc.
- Support quality management in supply chain and customer complains
- Provide responsible product monthly analysis report, visit report, Market research and reporting (incl. competitor SWOT), etc.
- Other assignment by the BMD manager

### **Position Requirements**

- Mechanical Engineering is preferred
- Over 5 years related experience
- Flexibility, ability to work under pressure
- Self-motivated, can-do attitude
- Fluent English required

If you are seeking a progressive and forward-thinking organisation that values teamwork and has a commitment to excellence, you should join us! Please send your application by email to [hr@stauff.com.cn](mailto:hr@stauff.com.cn).