



STAUFF China was established in 1995, and has since grown significantly in both size and scope of products and services to become one of China's principal players in the Fluid Power industry and related markets. Today the company is a key supplier of precision hydraulic components such as clamps, tube, filtration technology, valves, pumps, gauges, diagnostic equipment, accumulators and other hydraulic accessories to OEMs in various industries:

STAUFF has a current vacancy for:

Sales Engineer

Sale and promotion of products to achieve sales target.

Major Responsibilities

- Good communication, appetency and influence skills , and to establish mutual trust relationship with customer;
- Has the passion and ability to develop new customers, understand the needs and competitive information of customers;
- Introduce the product's technical characteristics and applications of Stauff familiarly and fully;
- Prepare sales proposals based on customer's needs and expectations;
- Administrate all phases of sales process to insure response the customer's requirement effectively and timely;
- Develop and executes sales plan to meet performance expectations and requirements;
- Good team cooperation spirit, set up good enterprise image for the company;
- Comply with the company discipline consciously;
- Mission assigned by Superior.

Position Requirements

- Bachelor/College degree or above, Mechanical Engineering background;
- Minimum 3 years related working experience;
- Strong capability of communication, expression and coordination;
- Mature, aggressive, hardworking and with good analytical skills;
- Able to work both in a team and an independent environment;
- Willing to travel frequently.
- Work Location: Shanyang

If you are seeking a progressive and forward-thinking organisation that values teamwork and has a commitment to excellence, you should join us! Please send your application by email to hr@stauff.com.cn.